



Company Overview

Jan 2018

What is Linkem

Company Overview

- Company founded in 2002 with the objective to bring fast, convenient broadband to Italian families
- 800+ employees
- Fastest growing residential broadband operator in Italy in the last 4 years

Linkem Today — 65%+ Population Coverage

- 84 MHz of frequency space in 80% of the country and at least 42 MHz in the other 20%
- Over 510,000 subscribers
- 65% coverage of Italian population
- Company-owned customer care centers in Bari and Taranto
- 380+ fiber PoPs
- 2,000 indirect sales and distribution points
- Projected 130 million of revenue with a CAGR of 35% in the past 5 years
- EBITDA positive since 2014
- More than €450 million invested (95% non Italian)

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Household Coverage

2018E: ~100% LTE Network



Household Coverage Key

0-20%	21-40%	41-60%	61-80%	81-100%
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